

# Award for Property Agents

MQF Level 4 | 12 ECTS







#### **ABOUT US**

Founded in 2005 as IDEA Leadership and Management Institute, IDEA Academy has since evolved into one of Malta's leading higher education institutions accredited by the Malta Further and Higher Education Authority. We offer a selection of bespoke, accredited programmes in a wide variety of fields, from certificate level right up to doctorate.

Our mission is to provide quality, industrydriven education to adult students who are already seasoned practitioners and professionals. In doing so, we adopt a student-centric, blended approach to learning that is flexible and allows one to balance between personal, professional, and student life.



## Award for Property Agents

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#### **COURSE DESCRIPTION**

This course targets primarily property consultants, sellers, administration and all individuals in general working in the real estate industry.

This course prepares students for the relevant licence to operate in the capacity of real estate agents, property brokers and property consultants, as per the 'Real Estate Agents, Property Brokers and Property Consultants Act', enacted in 2020. Furthermore, this programme aims to increase the employability of individuals interested in working in the real estate and construction industry.

ALSO AVAILABLE ONLINE



#### TARGET AUDIENCE

This course is targeted at:

- property consultants
- sellers
- negotatiors
- administration
- workers in the real estate industry
- construction companies, contractors and developers

#### ENTRY REQUIREMENTS

Candidates who apply for this course must possess:

• School leaving certificate, passed examinations in English Language, Maltese (or mother language if it's a foreigner); and

• Minimum age: 16+

OR

• 1 year of experience in relevant field

#### **CAREER PATHS**

This course prepares students for the relevant licence to operate in the capacity of real estate agents, property brokers and property consultants, as per the 'Real Estate Agents, Property Brokers and Property Consultants Act', enacted in 2020. Furthermore, this programme aims to increase the employability of individuals interested in working in the real estate and construction industry.

#### **STRUCTURE & ASSESSMENT**

On Demand, Online Learning, Tutorials and Case Studies

This is a part-time programme and will typically take up to 3 months to complete. The programme comprises a total of 4 Compulsory modules. The method of assessment is examination-based.

Our on demand lessons available via our e-learning toll gives you the convenience and flexibility to learn at your own pace and at a time that suits you. You will be provided with a live online tutorial for every module.



#### COST

Reading for the entire Property Agent Award accredited at MQF/EQF level 4 as presented in this promotional brochure costs €600\* and is to be paid upfront.

Upon successfully completing the course, students will be eligible to get 70% of their fees back through the 'Get Qualified' Scheme. \*

- \* Prices are applicable to students who already reside in Malta at the time of the application.
- \*\* Terms and Conditions apply.

### **PROGRAMME OUTLINE**

MODULE/UNIT TITLE	COMPULSORY OR ELECTIVE	ECTS
1. Finance for Property Agents	Compulsory	3 ECTS
2. Communication Skills for Property Agents	Compulsory	3 ECTS
3. Understanding of Legislations for Property Agents	Compulsory	3 ECTS
4. Procedures and Processes for Property Agents	Compulsory	6 ECTS

You are required to complete all 4 compulsory modules (12 ECTS) to fulfil the requirements of this award.

**Total credits: 12** 





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#### mt.ideaeducation.com

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